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ABSTRACT

This module on directing students in applying problem-solving techniques is one of a series of 127 performance-based teacher education learning packages focusing upon specific professional competencies of vocational teachers. Addressed in the four learning experiences included in the module are understanding problem-solving techniques and their use as an instructional method, directing and criticizing students in applying these techniques, executing and criticizing problem-solving techniques in a simulated classroom situation, and directing students in the application of problem-solving techniques in an actual teaching situation. Each learning experience includes some or all of the following: an enabling objective, optional and required learning activities, and a feedback activity. (MN)

MODULE ED229650

Direct Students in Applying Problem-Solving Techniques

Second Edition

Module C-8 of Category C-Instructional Execution MODULE SERIES PROFESSIONAL TEACHER EDUCATION MODULE SERIES The National Center for Research in Vocational Education
The Onlo State University

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FOREWORD

This module is one of a senes of 127 performance-based teacher education (PBTE, learning packages focusing upon specific protessional competencies of vocational teachers. The competencies upon which these modules are based were identified and verified through research as being important to successful vocational teaching at both the secondary and postsecondary levels of instruction. The modules are suitable for the preparation of teachers and other occupational trainers in all occupational areas

Each module provides learning experiences that integrate theory and application; each culminates with criterion-referenced assessment of the feacher's (instructor's, trainer's) performance of the specified competency. The materials are designed for use by teachers-in-training working individually br in groups under the direction and with the assistance of teacher educators or others acting as resource persons. Resource persons should be skilled in the teacher competencies being developed and should be thoroughly oriented to PBTE concepts and procedures before using these materials.

The design of the materials provides considerable flexibility for planning and conducting performance-based training programs for preservice and inservice teachers, as well as business-industry-labor trainers, to meet a wide vanety of individual needs and interests. The materials are intended for use by universities and colleges, state departments of education, postsecondary institutions, local education agencies, and others responsible for the professional development of vocational teachers and other occupational trainers.

The PBTE curriculum packages in Categories A - J are products of a sustained research and development effort by the National Center's Program for Professional Development for Vocational Education Many individuals, institutions, and agencies participated with the National Center and have made contributions to the systematic development, testing, revision, and refinement of these very significant training materials. Calvin J Cotrell directed the vocational teacher competency research study upon which these modules are based and also directed the curriculum development effort from 1971 - 1972. Curtis R. Finch provided leadership for the program from 1972 - 1974. Over 40 teacher educators provided input in development of initial versions of the modules; over 2,000 teachers and 300 resource persons in 20 universities, colleges, and postsecondary institutions used the materials and provided feedback to the National Center for revisions and refinement.

Early versions of the materials were developed by the National Center in cooperation with the vocational teacher education faculties at Oregon State University and at the University of Missouri -Columbia. Preliminary testing of the materials was conducted at Oregon State University, Temple University, and the University of Missouri - Columbia.

Following preliminary testing, major revision of all materials was performed by National Center staff, with the assistance of numerous consultants and visiting scholars from throughout the country.

Advanced testing of the materials was carried out with assistance of the vocational teacher educators and students of Central Washington State College, Colorado State University, Ferns State College, Michigan; Florida State University; Holland College, P.E.I., Canada; Oklahoma State University; Rutgers University, New Jersey, State University College at Buffalo, New York, Temple University, Pennsylvania, University of Arizona, University of Michigan-Flint, University of Minnesota-Twin Cities, University of Nebraska-Lincoln; University of Northern Colorado; University of Pittsburgh, Pennsylvania, University of Tennessee, University of Vermont, and Utah State University.

The first published edition of the modules found widespread use nationwide and in many other countries of the world. User feedback from such extensive use, as well as the passage of time, called for the updating of the content, resources, and illustrations of the onginal materials. Furthermore, three new categories (K-M) have been added to the senes, covening the areas of serving students with special/exceptional needs, improving students' basic and personal skills, and implementing competency-based education. This addition required the articulation of content among the onginal modules and those of the new categories.

Recognition is extended to the following individuals for their roles in the revision of the onginal materials. Lois G. Harrington, Catherine C. King-Fitch and Michael E. Wonacott, Program Associates, for revision of content and resources, Cheryl M. Lowry, Research Specialist, for illustration specifications, and Barbara Shea for art work. Special recognition is extended to George W. Smith Jr., Art Director at AAVIM, for supervision of the module production process.

> Robert E. Taylor **Executive Director** The National Center for Research in Vocational Education



The National Center for Research in Vocational Education sunis sion is to increase the ability of diverse agencies, institutions, organizations to solve educational problems relating to indi career planning, preparation, and progression. The National Center fulfills its mission by:

- Generating knowledge through research.
- Developing educational programs and products.
- Evaluating individual program needs and outcomes.
- Providing information for national planning and policy.
- Installing educational programs and products.
- Operating information systems and services.
- Conducting leadership development and training programs.



AMERICAN ASSOCIATION FOR VOCATIONAL INSTRUCTIONAL MATERIALS

University of Georgia 120 Driftmier Engineering Center Athens, GA 30602

The American Association for Vocational Instructional Materials (AAVIM) is a nonprofit national institute.

The institute is a cooperative effort of universities, colleges and divisions of vocational and technical education in the United States and Canada to provide for excellence in instructional materials.

Direction is given by a representative from each of the states, provinces and territories. AAVIM also works closely with teacher organizations, government agencies and industry.

INTRODUCTION

If there were no problems to solve, life in modern society would be a lot easier—but infinitely less interesting and challenging. Your vocational-technical students will find, however, that there are plenty of problems that they must deal with personal problems in coping with daily living, societal problems that affect us all in one way or another, and of course, the problems that are a part, to a greater or lesser extent, of every occupation.

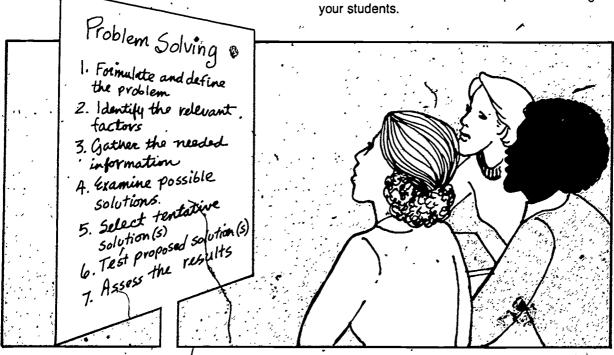
Occupational instructors are concerned with helping students develop the knowledge, skills, and attitudes they need to live well and work effectively in this society One of the most important skills for students to learn is the ability to solve problems on their own—to be able to apply problem-solving techniques to the great variety of situations they will face in their personal, as well as working, lives.

Problem solving is not a simple or natural process, it is not built into our genes, and it is not just a matter of using "common sense." Efficient problemsolving techniques can be learned and, therefore, should be taught. If you simply give your students the right answer to every question or supply them with a facile solution to every problem, you will not be providing them with the opportunity to learn and to practice problem ving skills. Faced with a new problem or decision, mey will not know how to approach it or how to come to a rational conclusion.

Problem solving is an integral and essential part of all but the most basic occupations. In the technical fields, the ability to systematically define, attack, and derive solutions to problems is vital to occupational success. The computer programmer must be skilled in "debugging" a new program. The agriculturist annually faces the problems of selecting crops, planning for disease control, and deciding on marketing strategies. The nurse must be able to deal with patients and families experiencing deep-personal difficulties. None of these are easy tasks with ready-made solutions.

The underlying assumption of this module is that developing a student's ability to think critically and act responsibly is a fundamental responsibility of teachers at all levels. Students need to be taught to identify a problem, gather relevant information, evaluate the data, assess the alternatives, and derive a course of action. At the same time, you will be using problem solving as an instructional method. It is a method that can add realism and relevance to the subject matter, create interest and motivation, challenge students to apply all their knowledge and use all their faculties, and serve as a capsione experience in putting together a variety of other skills.

The learning experiences in this module are designed to give you the background knowledge and experience you need in order to use problem solving as an instructional method in your subject matter area and to teach the skills of problem solving to your students.





ABOUT THIS MODULE

Objectives

Terminal Objective: In an actual teaching situation, direct students in applying problem-solving techniques. Your performance will be assessed by your resource person, using the Teacher Performance Assessment Ferm, pp. 55–56 (Learning Experience IV).

Enabling Objectives:

- After completing the required reading demonstrate knowledge of problem-solving techniques and how to use problem solving as an instructional method (Learning Experience I).
- Given a simulated problem situation, difect or critique the direction of a student in applying problem-solving techniques (Learning Experience II).
- 3. For a simulated classroom situation, execute or critique the execution of a problem solving lesson (Learning Experience III).

Prèrequisites

To complete this module, you must have competency in developing a lesson plan. If you do not already have this competency, meet with your resource person to determine what method you will use to gain this skill. One option is to complete the information and practice activities in the following module:

Develop a Lesson Plan, Module B-4

Resources

A list of the outside resources that supplement those contained within the module follows. Check with your resource person (1) to determine the availability and the location of these resources, (2) to locate additional references in your occupational specialty, and (3) to get assistance in setting up activities with peers or observations of skilled teachers, if necessary Your resource person may also be contacted if you have any difficulty with directions or in assessing your progress at any time

Learning Experience I

Optional

A locally produced videotape of a teacher directing students in applying problem-solving techniques that you can view for the purpose of critiquing that teacher's performance.

Videotape equipment to use in viewing a videotaped presentation involving the use of problem-solving techniques.

Learning Experience II

Required

A peer to role-play a student whom you are directing in applying problem-solving techniques, and to

critique your performance in directing him/her in applying problem-solving techniques. If a peer is unavailable, an alternate activity has been provided.

Optional

Videotape equipment for taping, viewing, and selfevaluating your direction of the peer.

Learning Experience III

Required

1-5 peers to role-play the students to whom you are presenting a problem-solving lesson, and to critique your performance in presenting a problem-solving lesson. If peers are unavailable, an alternate activity has been provided

Optional

A resource person to evaluate your competency in developing a lesson plan.

Videotape equipment for taping, viewing, and selfevaluating your presentation.

Learning Experience IV

Required

An actual teaching situation in which you can direct students in applying problem-solving techniques

A resource person to assess your competency in directing students in applying problem-solving techniques.

General Information

For information about the general organization of each performance-based teacher education (PBTE) module, general procedures for its use, and terminology that is common to all the modules, see About Using the National Center's PBTE Modules on the inside back cover. For more in-depth information on how to use the modules in teacher, trainer education programs, you may wish to refer to three related documents:

The Student Guide to Using Performance-Based Teacher Education Materials is designed to help orient preservice and inservice teachers and occupational trainers to PBTE in general and to the PBTE materials.

The Resource Person Guide to Using Performance-Based Teacher Education Materials can help prospective resource persons to guide and assist preservice and inservice teachers and occupational trainers in the development of professional teaching competencies through use of the PBTE modules. It also includes lists of all the module competencies, as well as a listing of the supplementary resources and the addresses where they can be obtained.

The Guide to the Implementation of Performance-Based Teacher Education is designed to help those who will administer the PBTE program. It contains answers to implementation questions, possible solutions to problems, and alternative courses of action.



Learning Experience I

OVERVIEW



After completing the required reading, demonstrate knowledge of problem-solving techniques and how to use problem solving as an instructional method.



You will be reading the information sheet, Directing Students in Applying Problem-Solving Techniques, pp. 6–15.



You may wish to view a locally produced videotape of a teacher directing students in applying problem-solving techniques and to critique that teacher's performance.



You will be demonstrating knowledge of problem-solving techniques and how to direct students in applying these techniques by completing the Self-Check, pp. 17–18.



You will be evaluating your competency by comparing your completed Self-Check with the Model Answers, p. 19.





Good problem solving involves following a rather rigorous sequence of rational steps, not simply waiting for a flash of understanding. For information explaining the steps involved in the problem-solving process and describing how to use problem solving as an instructional method, read the following information sheet.

DIRECTING STUDENTS IN APPLYING PROBLEM-SOLVING TECHNIQUES

Many situations in life present problems that need to be solved. A problem exists in any situation in which there is a difficulty or uncertainty that needs some creative or logical solution.

Problems that need solutions can arise in one's home life as well as on the job. For example, how can a family with a limited income use their finances to provide adequately for food, shelter, and clothing and still have funds available for recreational purposes? How can an employee deal with a supervisor who is unknowingly creating friction between the members of his/her staff?



In order to deal with these problems that arise, a rational and organized approach is needed—one that can be applied in developing solutions to these problems.

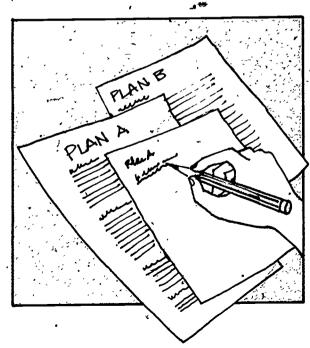
One valuable technique that is commonly used too deal with a problem is called problem solving. This technique requires the collection, application, and testing of information for the purpose of determining an appropriate solution to an existing problem. The problem-solving approach is a systematic procedure that involves the following basic steps:

 Formulating and defining the problem clearly and concisely

- 2. Identifying the relevant factors
- 3. Gathering the needed information (facts and knowledge about the problem)
- 4. Examining possible solutions to the problem
- 5. Selecting a tentative solution or alternative solutions
- 6. Testing the proposed solution(s)
- 7. Assessing the results of the testing

The following example illustrates the problem-solving approach: Mr. O'Leary, a recently employed teacher, has the option of enrolling in a group medical-benefits program. The program has two plans from which he may select. Mr. O'Leary wants to enroll but is unsure about which plan would be most suitable for his situation.

First, he analyzes the situation in terms of his estimated immediate and future medical needs and those of his wife and children. As a result of this analysis, he is able to compile a list of his family's possible medical needs.





Next, Mr. O'Leary makes a careful review of both plans to determine types of coverage, costs, length of coverage, and so on. As these facts are gathered and examined, he determines that Plan A would be most appropriate to satisfy his family's predicted medical needs. Accordingly, he enrolls in Plan A.

During the course of the next year, Mr. O'Leary's eldest daughter loses both her-front teeth as a result of falling out of a tree. Such dental care is not covered by Plan A, and Mr. O'Leary is forced to cover the entire cost of the rather large dental bill by himself

At the end of the year, he reevaluates his decision to enroll in Plan A. He reviews the family's actual medical needs of the past year and how much of the resulting expenses were covered by Plan A. He determines that, except for the dental bill, Plan A suited the family well. However, since the family includes a number of active, tree-climbing children, Mr. O'Leary decides to drop Plan A and enroll in Plan B, which has broader coverage (including dental emergencies) than Plan A.

In this example, the new teacher faced a problem—which plan to choose in order to meet his family's medical needs. In order to solve the problem, he identified relevant factors in terms of (1) his family's estimated immediate and future medical needs, and (2) the coverage provided by each plan. Then, he gathered information on each factor.

Mr. O'Leary used this information in selecting a tentative solution—to enroll in Plan A. The solution was tested throughout the following year by assessing how adequate Plan A was in actually meeting the family's medical needs. In this case, the assessment was negative since Mr. O'Leary, had not accurately predicted the family's future medical needs.

• Using problem solving as an instructional method has many values for the vocational instructor. It can develop incentives for learning by involving students in solving problems of their own or problems that are of interest to them. It can provide a vehicle for students to use their knowledge and apply their skills. Most occupations require the solution of problems using various kinds of knowledge and skill. Thus, students need experience in applying what they know to new problems.

Furthermore, **evaluation** of students can be based upon their ability to solve practical problems that require them to apply several competencies to reach the solution. For example, a student in a radio and television repair class may be required to diagnose and then repair a malfunctioning television set.



This problem-solving activity can provide a realistic learning activity for the student. It also enables the teacher to determine how well the student applied his her knowledge and skills in the problem-solving situation.

The use of problem-solving techniques in group situations can also encourage active participation by students and can develop effective student-teacher interaction processes. It is very helpful in promoting discussion geared to the students level of understanding. Cooperative group discussion, with students relating to the teacher as a co-member in the group, can assist students in attaining and retaining knowledge as a result of their active participation in formulating and discussing solutions to problems.

There are several approaches that you, as a vocational instructor, may use to direct students in applying problem-solving techniques. Although these approaches will be discussed in terms of their use with groups of students, these same techniques can be adapted for use with individual students. In competency-based vocational programs, for example, problem solving can be built into individualized learning guides or modules.

Step I. The first step in problem solving is to determine what the problem is and to define it clearly. In normal circumstances, one recognizes that there is some sort of problem and then tries to pin it down. In the classroom, the problems to be discussed are very often real problems selected specifically to meet the needs of the lesson or the unit being taughte Problems may also be manufactured by the teacher for timely introduction to the class.



There are at least three methods of identifying, problems for the class to use. (1) the problem can be brought up by an individual student who is experiencing the problem, (2) the teacher can present a general problem area and then draw out the specific problem from the class by asking students to relate experiences they have had with problems in that area; or (3) the teacher can present a written or oral case study problem that will require students to solve a problem in the area being studied Let's take a closer look at each of these three introductory methods.

Assume you are involved in teaching a unit called "Getting a Job," which includes lessons on locating job opportunities, selecting the right job, filling out an application, handling a job interview, and so on. At the end of a lesson on locating job opportunities, one of your students, Sean, says, "I have been promised a job, but I can't take it because I can't get transportation to and from work." Since transportation is a key factor in getting a job, Sean's problem could be an excellent starting point for getting students involved in dealing with the topic of transportation.

Perhaps the most effective way to introduce a problem is to draw it out through class discussion. With practice, you can do this in such a way that the students perceive the problem to be their own. You may pose leading questions to start and guide discussion toward the problem situation you wish to use. In introducing a lesson on locating job opportunities, you might get students to relate past experiences to the topic by asking, "Have you ever tried to find a job? What kinds of problems did you have?" Then, building upon student responses, you can lead them to the statement of the specific problem statement desired for the lesson.

Or, you could start the lesson on selecting the right job by inventing a related problem. For example, you could hand out a printed case study problem describing how Jean Kline, a student, was offered two equally attractive and well-paying jobs upon graduation. Students would then need to determine how Jean should decide which job to accept.

The potential drawback of problems introduced to the class spontaneously or in response to direct questions from you is that these problems may or may not include the key areas that you wish to cover. The case study problem, however, can be specifically targeted to include these key areas.

In the case of Jean Kline, you would write the problem so that students were provided with all the information they would need to deal with Jean's problem. In addition, the case study problem would be written so that students had to deal with key areas of the lesson or unit in order to solve the problem.

Case study problems not only involve students in lesson topics, they also allow problems dealing with human relationships to be discussed objectively, without involving any direct references to class members.

Whichever of the three methods is used to introduce the problem, the next task is to direct students in defining and stating the problem clearly and concisely. The **problem statement** should be descriptive of the difficulties to be overcome and should include such information as (1) who or what is affected by the problem, (2) what conditions are causing the problem, and (3) what the goal is.



For example, consider Sean's problem, which was mentioned previously. Sean is the one affected by the problem. The problem is being caused by a lack of transportation, and the goal is to find transportation so he can get the job. The problem statement, then, could be worded as follows:

Sean has been promised a job but cannot take it unless he can find transportation to get there. How can Sean get the transportation he needs?

It should be emphasized at this point that a well-worded statement of the problem is critical if the problem-solving approach is to be successfully used by the group. This means that an accurate and complete statement must be prepared—one that is written in terms that are clearly understood by all members of the group.

The process of communication and informationgathering will soon break down if there are several interpretations of what the problem under investigation actually is—or if the statement is off-base.



For example, if Sean's goal had been defined as "getting the job," we would end up dealing with a much broader area than the actual problem involves

The following is another example of the hazards of a faulty problem statement. A student comes to the teacher and says, "I have to quit my job because the kid who gave me a ride there just got his hours changed." The teacher, assuming that the problem is "lack of transportation," spends a great deal of time aiding the student in solving the problem (i.e., finding another mode of transportation). At the end of the problem-solving session, during which the student was fairly unenthusiastic about most of the options, the student finally announces, "Well, see, I really want to quit anyway, but I don't want to tell my boss 'cause I'm afraid he'll be mad." Wrong problem!

Step II. After the problem has been formulated and defined clearly, the class needs assistance in determining the factors that are involved in or associated with that problem. In other words, what questions need to be answered—and what further information is needed in what areas—before a tentative solution can be arrived at?



In Sean's case, he would need information on (1) the availability, feasibility, reliability, and cost of each of the following types of transportation: bus service, car pool, buying a car, riding his bicycle; (2) the exact days, hours, and wages that would be involved in the job; and (3) his financial status in terms of meeting the costs involved in transportation.

The use of questions to elicit a list of these factors is an effective technique. While preparing the plan for a lesson in which you will use problem-solving techniques, questions should be formulated that will identify the types of information needed to solve the

problem. These questions should require the students to defend their statements and should stimulate interaction among the students, as well as between students and you, the teacher directing the discussion.

To illustrate, suppose you asked your students, "What kinds of questions does Sean need to have answered before considering possible solutions?" After students had generated a tentative list of questions or factors to be considered, you could ask, "Which of these factors is most critical, and why?" After this question had been answered by a single student, you could then ask the other class members whether they agreed with that answer and, if not, to add their own viewpoints. Through well-prepared questions, you should be able to stimulate class participation in identifying the relevant factors.

Step III. The third step in problem solving is to obtain information about the factors that have been identified. A good beginning point is to determine what facts or information the class already possesses. This may be obtained through further questioning and discussion.

Then specific questions need to be listed relative to the additional information needed. These questions—often called *questions for study*—should be drawn from the students. Each question for study should focus upon a specific bit of information needed in solving the problem.

In the case of Sean's transportation problem, some questions for study would be as follows: Is bus service available at the times needed? How much does it cost to ride the bus? How much would a dependable automobile cost? How much could Sean afford to pay for an automobile? Could Sean's hours be changed if necessary?'

Many resources may be used by students to locate needed information. Students can consult with experts, authorities, or other persons who might be of assistance. They can also locate and review printed materials that pertain to the problem area.

In Sean's case, he would need to check (1) with the bus company for bus schedules; (2) with his prospective employer to determine his exact work schedule and wages, and to see if the employer knows of someone Sean could ride with; (3) for newspaper ads asking for persons to share rides (or he could run such an ad); and (4) with persons such as bankers or car dealers who could advise him on his financial ability to purchase a car; and so on.

One technique that is often used to obtain information about the factors is a supervised study session. The supervised study session is a time during



¹ To gain skill in managing a supervised study sesson, you may wish to refer to Module C-6, Guide Student Study

which students are provided with the resources needed to obtain the necessary information. The teacher is available to assist and direct their efforts. During this time, the students can review references, discuss their findings with each other, and compile their findings for presentation to the class.

The supervised study session may be conducted effectively in a variety of ways. When there are only a few questions for study and adequate copies of needed references are available for all students, you may ask each student to find answers to all questions individually.

If there are several questions for study or limited numbers of references for specific questions, you may wish to assign students (or have them volunteer) to find the needed information for one or two questions each and to share that information with the class. Similarly, small-group assignments can be made and the findings shared with the class. In some cases you may want students to collect and compare information from several authoritative sources.

Another information-gathering technique is to use community resources such as persons employed in business, industry, or government agencies. In planning a problem-solving activity for a particular unit of study, it is helpful to have a list of possible resource persons for students to contact in compiling information about the problem.

As the facts and information are being compiled, they may be organized according to the specific factors involved in the problem. Compiling the information in this way will assist the students in evaluating possible solutions to the problem. For example, sample 1 shows how students could organize the factors involved in locating transportation for Sean. Information organized in this manner can be readily evaluated and used in examining tentative solutions to problems.

When technical problems are being solved, pulling the information together in an organized form has benefits for the student beyond the solving of the immediate problem at hand. It reinforces the technical information obtained and, when recorded by the student, it can serve as a reference for future use both in class and on the job.

Step IV. After the facts and information have been compiled, you need to guide the class in using the information they have gathered to **determine possible solutions** to the problem. Several techniques may be used to promote the discussion of possible solutions to a problem.

After the information has been obtained and organized, each student may be requested to list on paper his/her own tentative solutions. These lists could then be used as a basis for class discussion.



Another approach is simply to ask for suggestions from the class and to list them on the chalkboard. For example, the format shown in sample 2 could be used to generate discussion about possible solutions to Sean's problem.

As the class discusses the possible solutions, it may find that insufficient information has been collected and more facts are needed. Sean, for example, will now need information on the feasibility of working on Saturdays only and on the factors involved in purchasing a car. This may require you to supply the information or to allow an additional amount of time for data gathering.

Step V. As the class reacts to the proposed solutions, some disagreements may develop among the students. You must be careful to guide and lead the discussion so that it does not turn into an argument among the students in the group.

In determining the solution to the problem, you need to guide students in evaluating each proposed solution and selecting the one that appears to be most appropriate. Many times, the appropriate solution may vary according to individual needs. At other times, there will be no one correct solution to a problem, such as one dealing with human relationships.

Steps VI and VII. The final steps are to test the proposed solution and assess the results. One way in which these steps can be accomplished is by actually trying out the solution. For example, the teacher who selected Insurance Plan A actually used the plan in order to determine its adequacy.

In other situations, the final solution may be tested mentally. In other words, the situation is evaluated through discussion or by consulting authorities until a final conclusion is reached. Mental testing is appropriate when students are working with a case study problem or other problem for which immediate testing is unrealistic.



SAMPLE 1

ORGANIZING FACTORS

POSSIBLE FORMS OF TRANSPORTATION

FACTORS	Také a Bus	Ride in a Car Pool	Purchase Own Car	Ride a Bicycle
Availability (to meet job schedule)	•	., .	an e	
Cost	•	•		
Reliability	,		,	•
Sean's Financial Ability	•	,	,	

SAMPLE 2

SOLUTION FORMAT

PROBLEM STATEMENT: Sean has been promised a job but cannot take it unless he can find transportation to get there. How can Sean get the transportation he needs?

FACTS

- 1. Sean will earn \$82 a week.
- 2. He will work 28 hours a week, from 6-10 Monday through Friday and from 9-6 on Saturday.
- 3. Buses do not run at night, but he could take a bus for \$1.50 each way on Saturday.
- 4. No one was found who could provide transportation at the times needed.
- 5. Sean has \$700 in the bank.
- 6. A car dealer indicated that, for \$700, Sean could in fact buy an older used car, and there were ads in the paper for cars in that price range.
- 7. The job is located 24 miles from his home, and he would be traveling on back roads that are often wet and icy. Riding a bicycle would be unfeasible.

POSSIBLE SOLUTIONS FINAL/CHOICE

- 1. Purchase a car.
- 2. Work Saturdays only.

ERIC Frontided by ERIC

At the conclusion of the problem-solving lesson, it is important that you summarize the learning experience by guiding the class in reviewing what has been learned or discovered.

It should be noted that these seven steps are not always covered within the limits of a single lesson Simple case study problems may be solved during a class period. At times, however, a problem may require days, or even weeks, to solve. At other times, it may be desirable to guide students only partway through the process and then to allow them to finish on their own. The class time needed will depend on the scope and complexity of the problem.

By now you have probably realized that teaching students by using problem-solving techniques is a sophisticated process that will require some thorough planning on your part. You will need to be organized and think through each step in the problem-solving process. Once the steps have been identified, you need to develop or safect appropriate methods for teaching each step so that the problem-solving experience will be meaningful and productive for the students.

Your plans. In preparing a lesson plan for the problem-solving approach, there are several factors to consider. First, there is some preliminary information that should be presented at the top of the lesson plan. This information would include the unit under study, the lesson topic, and the objective.

Next, the plan should specify how the lesson will be introduced. Depending on the methods to be used in the body of your lesson, different introductory methods can be used. You can ask leading questions to get students to identify possible problem areas or to get them actively involved in the lesson. Or, you can introduce the lesson using a brief case study problem that will orient students to the lesson topic and stimulate their thinking. Whatever method you choose to use to introduce the lesson needs to motivate students and direct their attention to the topic to be covered. This introduction needs to be outlined in the lesson plan.

In the lesson development section, each step in the problem-solving process should be listed—accompanied by a detailed explanation of the methods and techniques that will be used to cover each step with the students. For example, in developing a statement of the problem, the key questions to ask the class (to help them in identifying who or what is



affected, what conditions are causing the problem, and so on) should be listed in the plan.

Other techniques, such as writing students' responses on the chalkboard, should also be included. Some points or special techniques may be critical to a particular lesson; these should be identified by an asterisk or underlining.

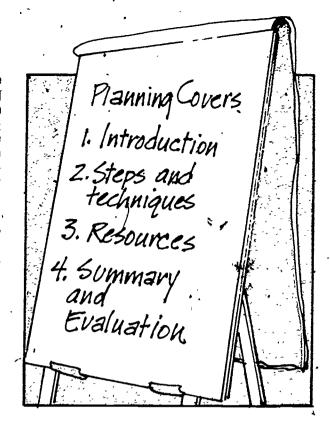
Key questions that you will ask students in guiding identification of factors to be considered should also be listed. The factors or specific questions for study should be listed as well to help ensure that any important items will not be missed as these are drawn from students.

A listing of the **resources** to be used in the lesson—or by students in locating the information needed to solve the problem—should also be part of the lesson plan. These resources would include books, pamphlets, magazines, individuals in the community, instructors in the school, or individuals in local businesses or industries. This list may also be duplicated and used by the students in locating various resources from which to gather information about the problem.

In the final section of the plan, the methods to be used in summarizing the lesson and evaluating student achievement should be specified. The plan could include a list of questions to be asked in guiding students in drawing final conclusions about the solution that was selected. The evaluation section should indicate how you will determine if the students have achieved the lesson objective and how well they performed in using problem-solving techniques.

The methods used to evaluate students will vary according to the topic of the lesson. For example, in a lesson on insurance, students may be asked to apply their knowledge to a new, but similar, situation on a paper-and-pencil test. A lesson using problem-solving techniques in a TV repair class could involve students in using problem-solving techniques to actually repair a malfunctioning TV set.

Sample 3 is an example of a lesson plan—developed for a lesson on grooming for the job interview—that uses the problem-solving method to present information.



PROBLEM-SOLVING LESSON PLAN

UNE:

Getting a Job

LESSON TOPIC:

Job Interview: Grooming

OBJÉCTIVE:

Given information on an individual's characteristics and on job characteristics, students will correctly determine how the individual should groom

for a job interview,

INTRODUCTION:

• Review briefly the prior lesson on preparing for the interview.

• Show pictures of persons who are well groomed . . . but not in a way that is appropriate for a job interview (e.g., girl dressed for formal dance).

 Describe problem situation of Alan Tiffany and develop the problem statement: "How should Alan Tiffany groom himself for his job interview?"

5 MIN

METHOD:

5 MIN

A. Brainstorming/Discussion

KEY QUESTIONS TO ASK TO IDENTIFY FACTORS

What is there about Alan Tiffany that will affect your decision?

What is there about the job that will

affect your decision?

What else might be important in helping make your decision?

FACTORS TO BE IDENTIFIED

Personal Characteristics

Job Characteristics

Alan's Resources

B. After brainstorming and identification of the factors, students will identify a list of questions for study for the teacher to write on the board.

QUESTIONS FOR STUDY

- What types of clothes look good on different persons (in terms of their weight, height, coloring, etc.)?
- 2. What types of clothes should some individuals avoid?
- 3. What type of job is Alan applying for?
- 4. How formal an organization is it?
- 5. What type clothing do the employees and supervisors wear on the job?
- 6. Is it the type of job in which appearance is critical (e.g., one that involves dealing with the public)?
- 7. What clothes does Alan have to choose from?
- 8. Can he afford to purchase a new outfit?
- C. Supervised study—students will be given their individual copy of the booklet "Guidelines for Grooming" and a copy of the case study problem [which would be attached to this plan] giving all needed information about Alan Tiffany and the job for which he is applying.

15 MIN. 1

5 MIN

ERIC Full Text Provided by ERIC

Students will work in groups of approximately five persons—answering the questions for study and arriving at tentative solutions to the problem.

15 MIN:

D. Students will meet in a large-group situation to discuss answers to the questions and present proposed solutions to the problem.

RESOURCES:

"Guidelines for Grooming" Alan Tiffany Case Study Problem

SUMMARY:

10 MIN.

Students will prepare written summaries (on an individual basis) explaining the final solution they would select, and why (based on what factors).

EVALUATION:

Students will compare their written summaries with the model answer [which would be attached to the lesson plan].



Your institution may have available videotapes showing examples of teachers directing students in applying problem-solving techniques. If so, you may wish to view one or more of these videotapes. You might also choose to critique the performance of each teacher in directing students in applying problem-solving techniques, using the criteria provided in this module or critique forms or checklists provided by your resource person.

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The following items check your comprehension of the material in the information sheet, Directing Students in Applying Problem-Solving Techniques, pp. 6–15. Each of the five items requires a short essay-type response. Please explain fully, but briefly, and make sure you respond to all parts of each item.

SELF-CHECK

1 Explain why the problem-solving method of teaching is appropriate for teaching skills and knowledge to students.

2. If an instructor is interested in teaching students about human relationships by using the problem-solving method, what technique might he/she use, and why?

3. If students already recognize that a problem exists and can define it, is their next step to formulate possible solutions? Why or why not?

4. If students have difficulty in gathering information about the factors involved with the problem, how can the instructor remedy the situation?

5. What should a teacher include in a lesson plan to ensure that students will be applying problem-solving techniques?





Compare your written responses to the self-check items with the model answers given below. Your responses need not exactly duplicate the model responses; however, you should have covered the same major points.

MODEL ANSWERS

1 The problem-solving method of teaching is helpful in motivating students to engage in learning. The use of problems relevant to student interests and needs helps students recognize a need for obtaining the knowledge and skills needed to solve the problem.

The use of problem solving situations provides an opportunity for the immediate use of the knewledge or skill in solving realistic actual problems in the classroom, rather than simply being required to learn skills for future use. Problem solving also assists in developing in students critical thinking processes, which can be applied and used in other subjects and situations that they encounter.

- 2. The case study problem would be the most appropriate technique. It has the advantage of allowing problems dealing with human relationships to be discussed in an impersonal manner without relating them directly to any class members. The case study problem also provides a specific, concrete situation for students to use in applying problem-solving techniques and procedures.
- 3 After students have defined a problem, their next step is to identify relevant factors. If students begin to formulate solutions to a problem without identifying related facts, it is very likely

that an inappropriate or unsuitable solution will be found. You would be teaching them to guess, not solve problems.

4. If students have difficulty in gathering information, it may be that the problem and the related factors were not defined accurately or precisely. In order to remedy the situation, the instructor will have to help the students restate the problem and redefine the related factors. The instructor may also be able to help by making the questions for study quite specific in relation to the information available in references.

Another cause may be a lack of appropriate resources for students to use. The instructor could provide a list of resources and their location to help students overcome their initial difficulty in locating resources. Additional follow-up assistance in using the resources may also have to be provided for some students.

5. In the method section, the lesson plan should include the problem-solving steps and identify how each step will be accomplished. This will involve stating what methods will be used with the students, what questions will be used in leading the discussion, and what resources will be used by the students.

Level of Performance: Your written responses to the self-check items should have covered the same **major** points as the model answers. If you missed some points or have questions about any additional points you made, review the material in the information sheet, Directing Students in Applying Problem-Solving Techniques, pp. 6–15, or check with your resource person if necessary.



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Learning Experience II

OVERVIEW



Given a simulated problem situation, direct or critique the direction of a student in applying problem-solving fechniques.

NOTE: The next five items involve role-playing with a peer. If a peer is not available to you, proceed directly to the explanation of the alternate activity, which follows.



You will be helping a peer prepare to play the role of a student who needs help in solving a problem, using the Job Selection Sheet, p. 23.



You will be directing the peer in applying problem-solving techniques to the Problem Situation, p. 24.



You may wish to videotape your performance for self-evaluation purposes.



Your performance in directing the application of problem-solving techniques will be evaluated by your peer, using the Problem-Solving Checklist, p. 25.





If you videotape your performance, you may wish to evaluate your own performance, using the Problem-Solving Checklist, p. 27.



You will be reading the Case Study, p. 29, and writing a critique of the manner in which the teacher directed a student in applying problem-solving techniques.



You will be evaluating your competency in critiquing the Case Study by comparing your completed critique with the Model Critique, p. 31.



NOTE: The following activities involve role-playing with a peer. If a peer is not available to you, turn to p. 29 for an explanation of the alternate activity.



Ask one of your peers to assist you in this learning experience. This peer will serve two functions: (1) he/she will role-play the student whom you are directing in applying problem-solving techniques, and (2) he/she will evaluate your performance. To help this peer develop his/her role, have the peer read through the 11 questions on the job selection sheet, which follows, and think through how he/she would answer each question. The questions are designed to help the peer think about his/her real feelings concerning the important considerations in selecting a job.

JOB SELECTION SHEET

- 1. Which is more important to you, job satisfaction or financial reward?
- 2. Would you give up evenings and weekends to get ahead in your job?
- 3. Are you a "team player" or a "loner"?
- 4. If your job required it, would you move to a city far away from your home town?
- 5. Do you react well to fierce competition, or does it make you uncomfortable?
- 6. Would you like to own your own business? Be your own boss?
- 7 Which would you prefer: a 9:00-5:00 "time-clock" sort of job, or one that leaves the responsibility for completing work (whatever the hours) up to you?
- 8. Which do you prefer: city living, or small-town life?
- 9. Do you need a pleasant, attractive work environment in order to work efficiently?
- 10. How do you react to heavy pressure? Deadlines?
- 11 Are you willing to put off financial reward (work your way up), or do you expect immediate returns?





Ask your peer to assume that he/she is involved in the following problem situation. Guide the peer in identifying and defining the problem to be solved, determining the factors, gathering or identifying the information needed to solve the problem, examining possible solutions, selecting a tentative solution, and mentally evaluating the proposed solution. **NOTE:** Some relevant information may be missing. If so, you will need to help the peer determine what other facts are needed and how these facts can be located.

PROBLEM SITUATION

You have just received your diploma and have been offered two jobs. one in your small home town, and one in a large city 500 miles away.

The job in the city pays twice as much as the job in your home town, and the opportunities for advancement and raises are quite good. One reason the rewards are so great is that the pressures and responsibilities for self-motivation in completing work are heavy.

If you make good (you'll be competing against several other people, all of whom were picked for their skill and initiative), you'll probably be put in a supervisory position in a year or so, and how far you advance will depend on you. The personnel manager has told you that they are looking for someone who works well with other people, cooperation is necessary if the job is to get done right.

During your interview, you overheard several employees talking about putting in another long night to get some work out; one said he thought he'd have to come in on Saturday to meet the deadline.

The work surroundings look quite comfortable. Since there are no windows, the noise from the heavy city traffic and the smoke from the nearby factories won't be a problem.

The job in your home town has a much smaller salary, and raises (if any) will depend on how business is in a given year. However, the employer has been good friends with your family for years and has no family of his own. He would probably give you the option to buy the business in 10 or 15 years if you have the money and desire to do so. Therefore, your future has real possibilities if you decide to accept this job.

Nobody works past 6 p.m. at this job; working on weekends is practically unheard of. The employees are highly individualistic and value their privacy. Their lives away from the office are more important to them than their working lives, and their jobs depend more on seasonal fluctuations than on their ability to outperform someone else. Therefore, competition is minimal. The easy pace of the job reflects the lifestyle of the community; the sidewalks are rolled up at 9 p.m.



If you wish to self-evaluate, you may record your performance on videotape so you may view your own skill in directing a peer in applying problemsolving techniques at a later time.



Give the Problem-Solving Checklist, p. 25, to your peer before directing him/her in the role-play situation in order to ensure that he/she knows what to look for during the role-play. However, indicate that, during the role-play, all attention is to be directed toward you and that the checklist is to be completed **after** the role-play is finished.



If you videotaped your lesson, you may wish to self-evaluate using the Problem-Solving Checklist, p. 27.



PROBLEM-SOLVING CHECKLIST

Directions: Place an X in the NO, PARTIAL, or FULL box to indicate that each of the following performance components was not accomplished, partially accomplished, or fully accomplished. If, because of special circumstances, a performance component was not applicable, or impossible to execute, place an X in the N/A box.

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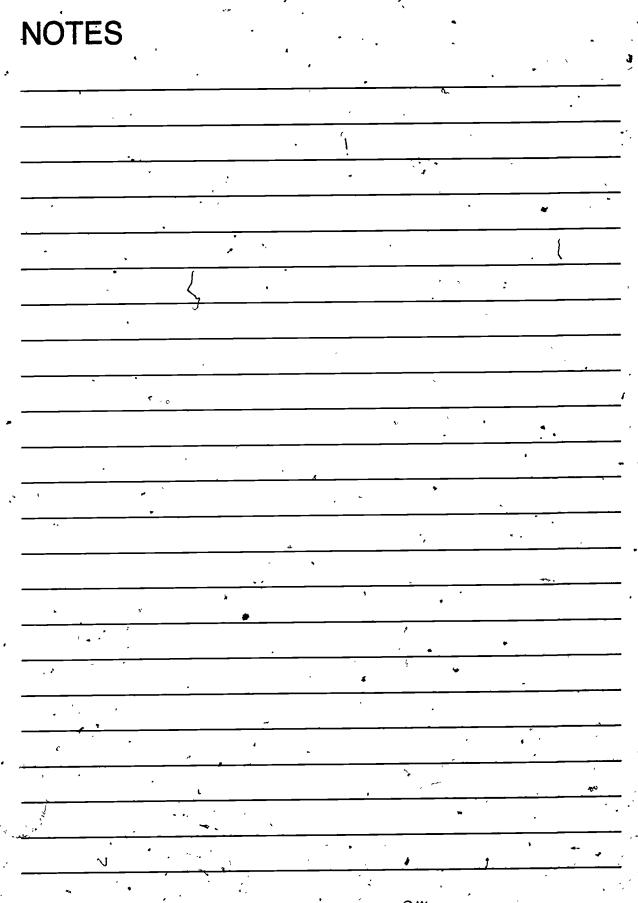
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der the instructor's guidance and direction, you were able to:			,, ,
clearly identify and define the problem			
identify all major factors involved in the problem			
locate sources from which to gather the needed information			
gather the needed information			
determine what additional information was needed			
identify possible solutions			
evaluate each possible solution			
select a tentative solution			
mentally evaluate the tentative solution			
e instructor's directions were sufficiently clear that you would be eto:			
use these same problem-solving steps to solve future problems you might encounter		<u></u>	
	identify all major factors involved in the problem locate sources from which to gather the needed information	clearly identify and define the problem identify all major factors involved in the problem locate sources from which to gather the needed information gather the needed information determine what additional information was needed identify possible solutions evaluate each possible solution select a tentative solution mentally evaluate the tentative solution instructor's directions were sufficiently clear that you would be eto: use these same problem-solving steps to solve future problems you	clearly identify and define the problem

Level of Performance: All items must receive FULL or N/A responses. If any item receives a NO or PARTIAL response, the teacher and resource person should meet to determine what additional activities the teacher needs to complete in order to reach competency in the weak area(s).









ERIC

PROBLEM-SQLVING CHECKLIST

Directions: Place an X in the NO, PARTIAL, or FULL box to indicate that each of the following performance components was not accomplished, partially accomplished, or fully accomplished. If, because of special circumstances, a performance component was not applicable, or impossible to execute, place an X in the N/A box.

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Resource	Person			

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	der your guidance and direction, the student was able to: clearly identify and define the problem					
2.	identify all major factors involved in the problem					
3.	locate sources from which to gather the needed information					ž
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6.	identify possible solutions					<i>.</i>
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Level of Performance: All items must receive FULL or N/A responses. If any item receives a NO or PARTIAL response, the teacher and resource person should meet to determine what additional activities the teacher needs to complete in order to reach competency in the weak area(s).



NOTES





Read the following case study describing how Mr. Jones, a vocational-technical teacher, aided a student in applying problem-solving techniques to a problem the student had encountered. As you read, try to determine what Mr. Jones is doing right and what he is doing wrong. At the end of the case study are some questions. Use these questions to guide you in **preparing a written critique** of Mr. Jones's performance in directing this student in applying problem-solving techniques.

CASE STUDY

Mr Jones, a building trades instructor, was working at his desk one evening after school when Fred, one of his students, came by and asked to talk with him.

Mr Jones said, "Come on in Fred. Is there something I can help you with?"

Fred replied, "I have decided to raise rabbits and need some help in deciding what kind of hutch to build for them."

"That is a good problem," said Mr. Jones, "and you seem to have it defined pretty well, but you need to contact someone who knows more about it than I do. Why don't you contact the county extension agent."

Fred contacted the agent and obtained a booklet on raising rabbits. After reviewing it, Fred came back to Mr. Jones and asked for help in developing a plan adapted to suit his own needs for a rabbit hutch. Mr. Jones asked Fred several questions about the number of rabbits involved and the provisions for feeding the rabbits and cleaning the hutch.

After Fred and Mr. Jones had discussed the factors involved in planning how to construct hutches, Mr Jones suggested that Fred sketch a few plans that might satisfy the requirements that they had identified in their discussion. Fred went ahead and sketched several plans and showed them to Mr. Jones.

Mr. Jones then asked Fred, "Which plan to you think will satisfy your needs at the most reasonable cost?"

Fred said, "I did not think about the cost at all, but maybe I'd better develop a list of materials and get an estimated cost for each plan."

So, Fred drew up a list of materials, went to a lumberyard, and obtained a price for each plan. He then returned to Mr. Jones and told him that Plan B met the requirements satisfactorily at the lowest price for materials. Mr. Jones had Fred explain his decision more thoroughly, and both agreed that Plan B was the best choice. Fred then purchased the materials, built the hutch, and housed the rabbits in it.

A few days after Fred had finished the pen, Mr. Jones asked him, "How is the rabbit shelter working out for you?"

Fred replied, "It's working real well. I have five rabbits in the hutch. They're healthy, and the pen is easy to clean, too. I'm sure glad you were able to help me with my problem, Mr. Jones."

Did Mr. Jones do an adequate job in directing Fred in applying problem solving techniques? How good a job did he do in guiding Fred through each of the steps in problem solving? What were Mr. Jones's strengths and weaknesses? In areas in which he was weak, how could his performance have been improved?



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Compare your written critique of the teacher's performance with the model critique given below. Your response need not exactly duplicate the model response, however, you should have covered the same **major** points.

MODEL CRITIQUE

Stating and defining the problem. Fred stated his problem simply and clearly at the outset, and Mr. Jones positively reinforced the statement. However, Mr Jones should not have assumed from a single initial comment that Fred had clearly and thoroughly formulated and defined the problem. Mr. Jones should have spent more time verifying Fred's problem statement before sending him off to the county extension agent.

identifying relevant factors. This was done, but it was done rather haphazardly and disjointedly. Fred was sent off to gather data on hutch construction before identifying the factors involved in selecting the type of hutch to use. He was sent off to sketch plans for hutches before identifying the the factors involved in selecting the types of materials to use.

Gathering needed information. Mr. Jones suggested one good source of information, the county agent. In addition, by asking Fred about cost, he prompted Fred to consider checking a lumberyard for information. However, as mentioned before, Mr. Jones should have guided Fred's efforts in a more organized manner instead of splitting up Fred's information-gathering efforts. Furthermore, Mr. Jones could have suggested other possible sources, such as a veterinarian, a library, or a local breeder of rabbits.

Also, Mr. Jones should have followed up on Fred's statement that he was going to get an estimated cost for each plan. He should have made sure that Fred knew where to get this information, and he could have suggested that Fred get this information from more than one source. It is entirely possible that Fred could have gotten his materials more cheaply at some place other than the lumberyard he went to.

Examining possible solutions. Mr. Jones did help Fred to examine possible solutions. Since he had Fred develop several sketches, Fred was forced to look at alternative ways of solving the problem. This was a good technique, but it would have been even more meaningful if Mr. Jones had approached the problem-solving process more systematically. Had Fred checked other sources of information and materials, he might have been able to identify other possible solutions, some of which might have been better than what he actually identified.

Testing the solution. Fred tested the solution by building the hutch and housing the rabbits in it. This is an appropriate testing method, however, it might have been more meaningful if Fred had been aware that this was a "test" and had identified things to watch for during the test.

Assessing the testing results. Mr. Jones followed up on Fred's efforts by asking Fred how well his solution was working. From Fred's brief answer, we can assume that the hutch Fred built was satisfactory. However, once again, Mr. Jones did not pursue the topic. He settled for a too brief, too simple statement.

Overall. It's fortunate that Fred was able to function independently and that his solution worked, because Mr. Jones's direction was inadequate and disorganized. Mr. Jones did not move Fred through the process step by step. Even more critical, Mr. Jones did not probe deeply enough at all points. He seemed to just assume that Fred knew what he was doing or what he needed to do.

Level of Performance: Your written critique of the teacher's performance should have covered the same **major** points as the model critique. If you missed some points or have questions about any additional points you made, review the material in the information sheet, Directing Students in Applying Problem-Solving Techniques, pp. 6–15, or check with your resource person if necessary.



NOTES



Learning Experience III

OVERVIEW



For a simulated classroom situation, execute or critique the execution of a problem-solving lesson.

NOTE: The next seven items involve presenting a lesson to a group of peers. If peers are not available to you, proceed directly to the explanation of the alternate activity, which follows.



You will be selecting an objective in your occupational specialty that lends itself to using the problem-solving method.



You will be selecting, modifying, or developing a lesson plan designed to achieve that objective using the problem-solving method.



You may wish to have your resource person review the adequacy of your plan.





You will be presenting the lesson to a group of peers.



You may wish to record your presentation on videotape for self-evaluation purposes.





Your competency in presenting a problem-solving lesson will be evaluated by your peers, using copies of the Lesson Presentation Checklist, pp. 37–48.



If you videotape your presentation, you may wish to evaluate your own performance, using a copy of the Lesson Presentation Checklist, pp. 37-48.



You will be reading the Case Study, p. 49, and critiquing the performance of the teacher described.



You will be evaluating your competency in critiquing the teacher's performance in presenting a problem-solving lesson by comparing your completed critique with the Model Critique, pp. 51-52.



NOTE: The following activities involve presenting a lesson to a group of peers. If peers are not available to you, turn to p. 49 for an explanation of the alternate activity:



Select a student performance objective in your occupational specialty that could be achieved, at least partially, by using the problem-solving method. (In a real-world situation, you start with an objective and then select the most appropriate materials and teaching methods. In this practice situation, however, you need to select an objective that lends itself to using the problem-solving method.)



Prepare a detailed lesson plan that includes an explanation of how the problem-solving method will be used. Instead of developing a lesson plan, you may select a lesson plan that you have developed previously and adapt that plan so that it includes the use of problem-solving methods. In preparing the plan, develop **two** alternate introductions: (1) one in which you present the problem area and then guide students in identifying the specific problem to be solved, and (2) one in which the problem is presented in the form of a case study problem.



You may wish to have your resource person review the adequacy of your plan. He/she could use the Teacher Performance Assessment Form in Module B-4, Develop a Lesson Plan, as a guide.



In a simulated classroom or laboratory situation, present your lesson (using one of the two introductions) to a group of two to five peers. These peers will serve three functions: (1) they will role-play the students to whom you are presenting your lesson, (2) they will apply problem-solving techniques under your direction, and (3) they will evaluate your performance in presenting a problem-solving lesson.



If you wish to self-evaluate, you may record your performance on videotape so you may view your own presentation at a later time.



Multiple copies of the Lesson Presentation Checklist are provided in this learning experience, pp. 37–48. Give a copy to each peer before making your presentation in order to ensure that each knows what to look for in your lesson. However, indicate that, during the lesson, all attention is to be directed toward you and that the checklists are to be completed **after** the lesson is finished.





If you videotaped your lesson, you may wish to self-evaluate using a copy of the Lesson Presentation Checklist, pp. 37-48.

Directions: Place an X in the NO, PARTIAL, or FULL box to indicate that each of the following performance components was not accomplished, partially accomplished, or fully accomplished. If, because of special circumstances, a performance component was not applicable, or impossible to execute, place an X in the N/A box.

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Resource Person		

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1	. The introduction was interesting and motivating		
2	The introduction clearly identified the purpose (objective) of the lesson		
3	. The presentation included adequate directions for and guidance in: a. clearly identifying and defining the problem		
	b. identifying all major factors involved in the problem		
	c. listing specific questions to guide students in gathering information		
~	d. locating sources from which to gather the needed information		П
	e. gathering the needed information		
	f. determining what additional information was needed		
	g. identifying possible solutions		
	h. evaluating each possible solution		
	i. selecting a tentative solution		
	j. testing or mentally evaluating the tentative solution		
	k. assessing the results of testing (if possible)		
4.	The teacher helped students to summarize what had been covered and/or determined during the lesson		
5.	The teacher evaluated (or helped students to evaluate) student achievement of the lesson objectives		
6.	The teacher involved students actively in solving the problem by asking questions, encouraging discussion, seeking feedback, etc.		
7.	The teacher's directions and guidance were such that the students should be able to use these same problem-solving steps to solve future problems		





Directions: Place an X in the NO, PARTIAL, or FULL box to indicate that each of the following performance components was not accomplished, partially accomplished, or fully accomplished. If, because of special circumstances, a performance component was not applicable, or impossible to execute, place an X in the N/A box.

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	b. identifying all major factors involved in the problem			
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	d. locating sources from which to gather the needed information			
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	f. determining what additional information was needed			
	g. identifying possible solutions			
	h. evaluating each possible solution			
	i. selecting a tentative solution			
	j. testing or mentally evaluating the tentative solution			
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Read the following case study describing how Ms. O'Connell, a vocational teacher, presented a problem-solving lesson to her first-period class. As you read, try to determine what Ms. O'Connell is doing right and what she is doing wrong. At the end of the case study are some questions. Use these questions to guide you in **preparing a written critique** of Ms. O'Connell's performance in presenting a problem-solving lesson.

CASE STUDY

The director of occupational education at the school where Ms O'Connell is employed as a first-year vocational teacher came to her and requested her assistance. The director wanted her to serve on a committee to investigate the desirability of building a new "commons area" for vocational students. The commons area would be a place in the vocational wing where the students could come during the day to talk and obtain refreshments.

Ms. O'Connell decided to present the problem to her students for their consideration. Although the situation did not pertain directly to her teaching area, it did present an opportunity to try out her skills and ideas in directing students in applying problem-solving techniques.

The next day in her first class, she presented the idea by asking the students if they knew what a commons area was and how it could be used in the school. Several students knew the answer, and she asked them to explain it to the rest of the class. She indicated that a special commons area was being considered for vocational students, but that there were several problems that must be overcome.

After soliciting several potential problems from the students and writing them on the chalkboard, she asked them to select the one that they would consider to be most critical to the success of the project. The students voted on the list and decided that the problem of how it could be managed in an orderly and clean manner would be the most critical.

At this point, Ms. O'Connell asked them to write a statement of the problem in their own language and turn it in to her. The statements were collected, and she looked them over that night to see if her students had been able to define the problem clearly and concisely. As she looked at their written responses, she realized that most students had grasped the problem and stated it well.

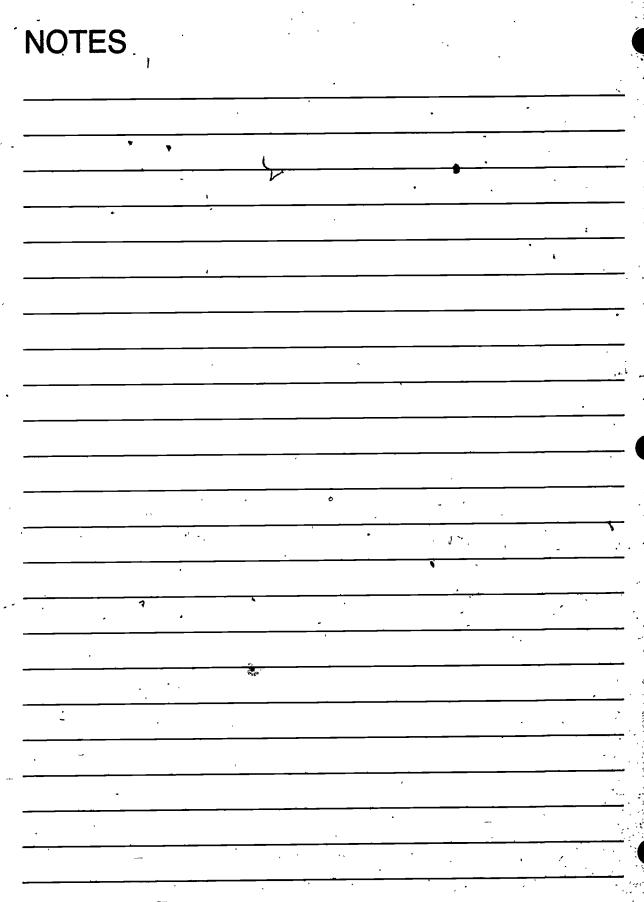
This information motivated her to contact the director and make arrangements for him to come to her class the next morning. She asked him to give the students the information they needed to know about managing a commons area—in terms of student behavior and cleanliness. After the director's presentation, she divided the class into small groups and charged them with the responsibility of developing several alternative solutions to the problem, based upon the comments of the director.

As Ms. O'Connell circulated among the students, she discovered several alternatives developing. They ranged from one of complete compliance with the director's views to one of rejection of all the statements made by the director. As the discussion concluded, she brought the class together for group reports. Several of the alternatives were presented and listed on the chalkboard. Each one was discussed, and it became clear to Ms. O'Connell that a tentative solution was being formulated by the class that would be in conflict with the administration's viewpoints.

At this point, she decided that the solution being formulated was too radical. She brought the discussion to a close by informing the students of the consequences of their decision. She stated that their solution was unworkable but that she hoped that they had learned something about the problem-solving process. Problem solving, she said, had really been the purpose of the activity during the past few days.

What are the strengths and weaknesses in Ms. O'Connell's preparation and presentation of a problem-solving lesson? Did she follow the basic steps in the problem-solving procedure? Justify your responses.









Compare your written critique of the teacher's performance with the model critique given below. Your response need not exactly duplicate the model response; however, you should have covered the same **major** points.

MODEL CRITIQUE

Lesson topic. It is a good idea to select lesson topics that allow students to develop their problem-solving skills. However, it is preferable to select topics that relate to the course or unit being taught. The commons-area topic was not really pertinent to the course, and it is questionable whether two entire class periods should have been used in discussing that topic.

Lesson preparation. One of the clues to why Ms. O'Connell's lesson was unproductive is that there is no evidence whatsoever that she did any planning for the lesson. In using the problem-solving method to present a lesson, it is critical that you plan in advance how you are going to direct students in handling each step. Planning ahead also allows you to anticipate any snags that may arise and to determine how to handle those situations.

Introducing the problem. Ms. O'Connell's use of questions to get students involved and interested in the topic was quite effective. The problem—the feasibility of building a new commons area in the vocational wing—was of immediate and practical concern to them. Her questions capitalized on that concern, and thus, she succeeded in capturing their attention and interest.

Stating and defining the problem. One does not have students select a problem by voting. This procedure can result in the identification of a problem that is not relevant or important. Ms. O'Connell should have planned how students would arrive at the problem to be solved. By carefully guiding students with a series of prepared questions, she could have led them—more rationally—to the identification of a single problem to be solved.

As it is, the question, "Which problem is most critical?" is in itself a problem statement that can be solved using problem-solving techniques. In addition, we have no evidence that she gave the students any direction in writing a good problem statement. "Write a statement of the problem in your own language" is not adequate.

identifying relevant factors. The only "factors" that were identified were in terms of the various problems that would be involved in establishing and maintaining a commons area. If the problem statement were "Which problem is most critical?" then those factors would be relevant.

However, if the problem statement were "How can the commons area be managed in an orderly and clean manner?" then identifying other problems would not be relevant. Again, the vagueness concerning exactly what the problem statement is—the way the problem changes as she goes along—is primarily responsible for these weaknesses.

Gathering needed information. One weakness in this step was that the students began gathering information without having identified factors related to the problem. Second, the teacher should have used more than one source of information. The use of a single source is too narrow and, in this case, one-sided. Given only the director's views to go on, it is not surprising that students reacted by simply complying with or rejecting the director's views.

Examining possible solutions. Dividing the class into small groups to examine alternatives is a good technique for obtaining maximum involvement of each student. Unfortunately, students did not have enough factual information to deal rationally with the task. Furthermore, Ms. O'Conneil's directions for developing alternatives were quite inadequate. Circulating among the students is a good technique, but she could have guided their progress more, rather than simply monitoring their progress.

Selecting a tentative solution/Testing the solution/Assessing the testing results. We know that "several" alternatives were listed on the board. Why just "several"? In selecting a tentative solution, all possible solutions should be considered and evaluated. The lesson deteriorates rapidly from this point.





If the tentative solution was a rational one, then it should not have been rejected simply because it conflicted with the administration's viewpoint. The tentative solution was never really completely formulated; it was not tested; and no testing results were assessed. The whole subject was merely abruptly and prematurely dropped.

The final brief and negative summary could very easily have created bad feelings in students concerning problem solving. It is very frustrating to apply yourself to a task only to be told that it was merely an exercise—that your opinions weren't really wanted at all. Being treated in this way can make people very apathetic or skeptical about participating in future activities.

Overall. If Ms. O'Connell's objective was to help students "learn something about the problem-solving process," she undoubtedly failed. She failed to complete the process in a step-by-step, thorough manner. She neglected to explain the procedures for completing each step. And, she negated the entire activity by rejecting their efforts prematurely and arbitrarily. It is unlikely that her students learned to use problem-solving techniques. It is less likely that they'd ever want to use again a technique for which they received such a negative response.

Level of Performance: Your written critique of the teacher's performance should have covered the same major points as the model critique. If you missed some points or have questions about any additional points you made, review the material in the information sheet, Directing Students in Applying Problem-Solving Techniques, pp. 6–15, or check with your resource person if necessary.



Learning Experience IV

FINAL EXPERIENCE



In an actual teaching situation,* direct students in applying problem-solving techniques.



As you plan your lessons, decide when problem-solving techniques could be used effectively to aid in meeting the lesson objectives. Based on that decision, direct students in applying problem-solving techniques. This will include—

- selecting, modifying, or developing a lesson plan that includes the use of these techniques
- determining how the problem will be identified: from student needs, through directed questioning, or using a case study problem
- preparing lists of questions to direct students during the lesson or one or more case study problems for students to work with
- presenting the lesson to the class

NOTE: Your resource person may want you to submit your written lesson plan to him/her for evaluation before you present your lesson. It may be helpful for your resource person to use the TPAF from Module B-4, Develop a Lesson Plan, to guide his/her evaluation.



Arrange in advance to have your resource person observe your lesson presentation.

Your total competency will be assessed by your resource person, using the Teacher Performance Assessment Form, pp. 55–56.

Based upon the criteria specified in this assessment instrument, your resource person will determine whether you are competent in directing students in applying problem-solving techniques.

*For a definition of "actual teaching situation." see the inside back cover



NOTES



TEACHER PERFORMANCE ASSESSMENT FORM

Direct Students in Applying Problem-Solving Techniques (C-8). Name Directions: Indicate the level of the teacher's accomplishment by placing an X in the appropriate box under the LEVEL OF PERFORMANCE head-Date ing. If, because of special circumstances, a performance component was not applicable, or impossible to execute, place an X in the N/A box. Resource Person LEVEL OF PERFORMANCE · 1. The introduction was interesting and motivating 2. The introduction clearly identified the purpose (objective) of the lesson 3. The objective was one that lends itself to the use of problem-solving techniques 4. If a case study problem was used, it: a. was designed to help students meet the lesson objec-b. was well developed '..... c. included all the information needed by the students to work with the problem 5. The presentation included adequate directions for and guidance in: a. clearly identifying and defining the problem b. identifying all major factors involved in the problem c. listing specific questions to guide students in gathering information d. locating sources from which to gather the needed information e. gathering the needed information f. determining what additional information was needed g. identifying possible solutions h. evaluating each possible solution selecting a tentative solution testing or mentally evaluating the tentative solution



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	k. assessing the results of testing (if possible)		
6.	The teacher helped students to summarize what had been covered and/or determined during the lesson		
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8.	The teacher involved students actively in solving the prob- lem by asking questions, encouraging discussion, seek- ing feedback, etc.		
9.	The teacher's directions and guidance were such that the students should be able to use these same problemsolving steps to solve future problems.	1	

ABOUT USING THE NATIONAL CENTER'S PBTE MODULES

Organization

Each module is designed to help you gain competency in a particular skill area considered important to teaching success. A module is made up of a series of learning experiences, some providing background information, some providing practice experiences, and others combining these two functions. Completing these experiences should enable you to achieve the terminal objective in the final learning experience. The final experience in each module always requires you to demonstrate the skill in an actual teaching situation when you are an intern, a student teacher, an inservice teacher, or occupational trainer.

Procedures

Modules are designed to allow you to individualize your teacher education program. You need to take only those modules covering skills that you do not already possess. Similarly, you need not complete any learning expenence within a module if you already have the skill needed to complete it. Therefore, before taking any module, you should carefully review (1) the introduction, (2) the objectives listed on p. 4, (3) the overviews preceding each learning expenence, and (4) the final expenence. After comparing your present needs and competencies with the information you have read in these sections, you should be ready to make one of the following decisions:

- That you do not have the competencies indicated and should complete the entire module
- That you are competent in one or more of the enabling objectives leading to the final learning expenence and, thus, can omit those learning expenences
- That you are already competent in this area and are ready to complete the final learning experience in order to "test out"
- That the module is inappropriate to your needs at this time

When you are ready to complete the final learning experience and have access to an actual teaching situation, make the necessary arrangements with your resource person. If you do not complete the final expenence successfully, meet with your resource person and arrange to (1) repeat the experience or (2) complete (or review) previous sections of the module or other related activities suggested by your resource person before attempting to repeat the final expenence.

Options for recycling are also available in each of the learning experiences preceding the final experience. Any time you do not meet the minimum level of performance required to meet an objective, you and your resource person may meet to select activities to help you reach competency. This could involve (1) completing parts of the module previously skipped, (2) repeating activities, (3) reading supplementary resources or completing additional activities suggested by the resource person, (4) designing your own learning experience, or (5) completing some other activity suggested by you or your resource person.

Terminology

Actual Teaching Situation: A situation in which you are actually working with and responsible for teaching secondary or postsecondary vocational students or other occupational trainees. An intern, a student teacher, an inservice teacher, or other occupational trainer would be functioning in an actual teaching situation. If you do not have access to an actual teaching situation when you are taking the module, you can complete the module up to the final learning experience. You would then complete the final learning experience later (i.e., when you have access to an actual teaching situation).

Alternate Activity or Feedback: An item that may substitute for required items that, due to special circumstances, you are unable to complete.

Occupational Specialty: A specific area of preparation within a vocational service area (e.g., the service area Trade and Industrial Education includes occupational specialties such as automobile mechanics, welding, and electricity.

Optional Activity or Feedback: An item that is not required but that is designed to supplement and enrich the required items in a learning experience.

Resource Person: The person in charge of your educational program (e.g., the professor, instructor, administrator, instructional supervisor, cooperating/supervising/classroom teacher, or training supervisor who is guiding you in completing this module).

Student: The person who is receiving occupational instruction in a secondary, postsecondary, or other training program.

Vocational Service Area: A major vocational field, agricultural education, business and office education, marketing and distributive education, health occupations education, home economics education, industrial arts education, technical education, or trade and industrial education.

You or the Teacher/Instructor: The person who is completing the module.

Levels of Performance for Final Assessment

N/A: The criterion was not met because it was not applicable to the situation.

None: No attempt was made to meet the criterion, although it was relevant.

Poor: The teacher is unable to perform this skill or has only very limited ability to perform it.

Fair: The teacher is unable to perform this skill in an acceptable manner but has some ability to perform it.

Good: The teacher is able to perform this skill in an effec-

Excellent: The teacher is able to perform this skill in a very effective manner.



Titles of the National Center's Performance-Based Teacher Education Modules

-	Cateo	ory A: Program Planning, Development, and Evaluation	Cate	pory G: School-Community Relations
	A-1	Prepare for a Community Survey	G-1	Develop a School-Community Relations Plan for Your Vocational Program
	A-2	Conduct a Community Survey	G-2	Give Presentations to Promote Your Vocational Program
	Ã-3	Report the Findings of a Community Survey	Ğ-3	Develop Brochures to Promote Your Vocational Program
	A-4	Organize an Occupational Advisory Committee	Ğ-4	Prepare Displays to Promote Your Vocational Program
	A-5	Maintain an Occupational Advisory Committee	Ğ-5	Prepare News Releases and Articles Concerning Your Vocational Program
	A-6	Develop Program Goals and Objectives	Ğ-6	Arrange for Television and Radio Presentations Concerning Your Vocation
	A-7	Conduct an Occupational Analysis		Program
	Ã-8	Develop a Course of Study	G-7	Conduct an Open House
	9-A	Develop Long-Range Program Plans	Ğ-8	Work with Members of the Community
	A-10	Conduct & Student Follow-Up Study	Ğ-9	Work with State and Local Educators
	A-11	Evaluate Your Vocational Program	G-10	Obtain Feedback about Your Vocational Program
		•		
•	Catego	ory B: Instructional Planning	-	ory H: Vocational Student Organization
	B-1	Determine Needs and Interests of Students	H-1	Develop a Personal Philosophy Concerning Vocational Student
	B-2	Develop Student Performance Objectives		Organizations
	B-3	Develop a Unit of Instruction	H-2	Establish a Vocational Student Organization
	8-4	Develop a Lesson Plan	• н-з	Prepare Vocational Student Organization Members for Leadership Roles
	B5	Select Student Instructional Materials	H-4	Assist Vocational Student Organization Members in Developing and
	B-6	Prepare Teacher-Made Instructional Materials		Financing a Yearly Program of Activities
	Catego	ory C: Instructional Execution	H-5	Supervise Activities of the Vocational Student Organization
	_	•	H - 6	Guide Participation in Vocational Student Organization Contests
	C-1	Direct Field Trips	Cated	ory I: Professional Role and Development
	C-2	Conduct Group Discussions, Panel Discussions, and Symposiums	_	•
	C-3	Employ Brainstorming, Buzz Group, and Question Box Techniques	J-1	Keép Up to Date Professionally
	C=4	Direct Students in Instructing Other Students	1-2	Serve Your Teaching Profession
	C-5	Employ Simulation Techniques	1-3	Develop an Active Personal Philosophy of Education
	C-6	Guide Student Study	1-4	Serve the School and Community
	C-7	Direct Student Laboratory Experience	1-5	Obtain a Suitable Teaching Position
	C-8	Direct Students in Applying Problem-Solving Techniques	1-6	Provide Laboratory Experiences for Prospective Teachers
	C-9	Employ the Project Method	1-7	Plan the Student Teaching Experience
	C-10	Introduce a Lesson .	1-8	Supervise Student Teachers .
	C-11	Summanze a Lesson	Cateo	ory J: Coordination of Cooperative Education
	C-12	Employ Oral Questioning Techniques	_	
	C-13	Employ Reinforcement Techniques	J-1	Establish Guidelines for Your Cooperative Vocational Program
	C-14	Provide Instruction for Slower and More Capable Learners	J-2	Manage the Attendance, Transfers, and Terminations of Co-Op Students
	C-15	Present an Illustrated Talk	J-3	Enroll Students in Your Co-Op Program
	C-16	Demonstrate a Manipulative Skill	J-4	Secure Training Stations for Your Co-Op Program
	C-17	Demonstrate a Concept or Principle	J-5	Place Co-Op Students on the Job
	C-18	Individualize Instruction	J-6	Develop the Training Ability of On-the-Job Instructors
	C-19	Employ the Team Teaching Approach	J-7	Coordinate On-the-Job Instruction
	C-20	Use Subject Matter Experts to Present Information	J-8	Evaluate Co-Op Students' On-the-Job Performance
	C-21	Prepare Bulletin Boards and Exhibits	J-9	Prepare for Students' Related Instruction
	C-22	Present Information with Models, Real Objects, and Flannel Boards	J-10	Supervise an Employer-Employee Appreciation Event
	C-23	Present Information with Overhead and Opaque Materials	Cated	ory K: Implementing Competency-Based Education (CBE)
	C-24	Present Information with Filmstrips and Slides		
	C-25	Present Information with Films	K-1	Prepare Yourself for CBE
•	C-26 .	Present Information with Audio Recordings	K-2	Organize the Content for a CBE Program
	C-27	Present Information with Televised and Videotaped Materials	K-3	Organize Your Class and Lab to Install CBE
	C-28	Employ Programmed Instruction	K-4	Provide Instructional Materials for CBE
	C-29	Present Information with the Challcboard and Flip Chart	K-5	Manage the Daily Routines of Your CBE Program
	C-30	Provide for Students' Learning Styles	K-6	Guide Your Students Through the CBE Program
	Catego	ory D: Instructional Evaluation	Categ	ory L: Serving Students with Special/Exceptional Needs
	D-1	Establish Student Performance Criteria	L-1	Prepare Yourself to Serve Exceptional Students
	D-2	Assess Student Performance: Knowledge	Ľ-2	Identify and Diagnose Exceptional Students
	D-3	Assess Student Performance: Attitudes	<u>ī-3</u>	Plan Instruction for Exceptional Students
	D-4	Assess Student Performance: Skills	L-4	Provide Appropriate Instructional Materials for Exceptional Students
	D-5	Determine Student Grades	L-5	Modify the Learning Environment for Exceptional Students
	D-6	Evaluate Your Instructional Effective/less	L-6	Promote Peer Acceptance of Exceptional Students
	υ-o	Estinate Long Representation Characteristics	Ľ-7	Use Instructional Techniques to Meet the Needs of Exceptional Students
	Catego	ory E: instructional Management	L-6	Improve Your Communication Skills
	E-1	Project Instructional Resource Needs	L-9	Assess the Progress of Exceptional Students
	E-2	Manage Your Budgeting and Reporting Responsibilities	- L-10	Counsel Exceptional Students with Personal-Social Problems
		Arrange for Improvement of Your Vocational Facilities	L-11	Assist Exceptional Students in Developing Career Planning Skills
	E-3	Maintain a Filing System	L-12	Prepare Exceptional Students for Employability
	E-4	Rrovide for Student Safety	L-13	Promote Your Vocational Program with Exceptional Students
	E-5	Provide for the First Aid Needs of Students		
	E-6 E-7	Assist Students in Developing Self-Discipline	Categ	ory M: Assisting Students in Improving Their Basic Skills 🗦
	E-7		M-1	Assist Students in Achieving Basic Reading Skills
	E-8	Organize the Vocational Laboratory	M-2	Assist Students in Developing Technical Reading Skills
	E-9	Manage the Vocational Laboratory Combet Stroblems of Strobert Chambert Hea	M-3	Assist Students in Improving Their Writing Skills
	E-10	Combat Problems of Student Chemical Use	M-4	Assist Students in Improving Their Oral Communication Skills
	Catego	ry F: Guidance	M-5	Assist Students in Improving Their Math Skills.
		_	M-6	Assist Students in Improving Their Survival Skills
	F-1	Gather Student Data Using Formal Data-Collection Techniques		
	F-2	Gather Student Data Through Personal Contacts	. RELA	TED PUBLICATIONS
	F-3	Use Conferences to Help Meet Student Needs		t Guide to Using Performance-Based Teacher Education Meterials
	F-4	Provide Information on Educational and Career Opportunities	Deening	ce Person Guide to Using Performance-Based Teacher Education Materials
	F-5	Assist Students in Applying for Employment or Further Education	الماشدي	o the Implementation of Performance-Based Teacher Education
		,		nance-Based Teacher Education: The State of the Art, General Education an
		•		itional Education
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For information regarding availability and prices of these materials contact—AAVIM, American Association for Vocational Instruction Materials, 120 Driftmer Engineering Center, University of Georgia, Athens, Georgia 30602, (404) 542-2586

